



## **AWS Expertise and Multi-Cloud Management**

Focus on your business.

We'll handle your cloud architecture.



## LIGHTCREST MANAGED AWS OFFERING

Amazon Web Services is the gold standard in public cloud computing. But public cloud can actually increase your costs if you aren't diligent about budget controls and application optimization.

By leveraging Lightcrest Managed AWS, customers can focus on application development and revenue generation, while Lightcrest FSEs (Full-Stack Engineers) optimize their AWS footprint and application stacks for maximum availability, security, and performance. Through Lightcrest FSE, customers realize a significant cost benefit since they don't need to maintain a costly in-house cloud operations staff.

With Lightcrest FSEs, customers gain an overnight team of experts that manage every layer of their stack - not just the AWS components. Technology expertise includes Linux Systems Administration, Database Administration, Varnish Caching, Nginx, LAMP, and more.

## LIGHTCREST MANAGED AWS TIERS

BASIC SUPPORT PACKAGE	MANAGED CLOUD PACKAGE	FULL-STACK PACKAGE
24x7x365 AWS Support	24x7x365 AWS Support	24x7x365 AWS Support
Managed Security (VPC, Security Groups, ACLs, and IAM)	Managed Security (VPC, Security Groups, ACLs, and IAM)	Managed Security (VPC, Security Groups, ACLs, and IAM)
AWS Basic Monitoring	Managed Backup (Full and Daily Snapshots)	Managed Backup (Full and Daily Snapshots)
	Managed Operating System (Patches and Updates, Hardening, Configuration and Tuning)	Managed Operating System (Patches and Updates, Hardening, Configuration and Tuning)
	Instance Monitoring and Response (CPU, RAM, Disk IO and URL)	Application Monitoring and Response (CPU, RAM, Disk IO, URL and Application metrics)
	24x7x365 Monitoring of all critical services	24x7x365 Monitoring of all critical services
		Dedicated Pod of Full-Stack Engineers (3 senior architects)
		Unlimited Troubleshooting at every layer of the OSI model
		Managed Varnish Cache & CDN Optimization
		Managed DevOps Automation
		Managed Autoscaling Groups
		Managed Database (RDS: MySQL, Postgres, SQL Server, Oracle)
		New Relic Pro
		24x7x365 Custom Application Monitoring
		Quarterly Application Performance Testing & Cost Analysis **

\*\* Performance testing is optional and scoped to web stack

## PRICING GUIDE

The pricing below maps monthly fees for each service level to the underlying AWS infrastructure spend.

AWS SPEND	BASIC SUPPORT	MANAGED CLOUD	FULL-STACK PRO
\$10 - 4000	\$263	\$1,013	\$1687
> \$4000 - 8000	\$525	\$1,800	\$3000
> \$8000 - 15000	\$825	\$3,150	\$5250
> \$15000 - 25000	\$1,313	\$4,950	\$8250
> \$25000 - 40000	\$1,875	\$6,750	\$11250
> \$40000 - 60000	\$2,438	\$9,000	\$15000
> \$60000 - 80000	\$3,188	\$11,250	\$18750
> \$80000 - 100000	\$3,938	\$13,500	\$22500
> \$100k	<i>Request Quote</i>	<i>Request Quote</i>	<i>Request Quote</i>

*\*Pricing based on yearly term*

## MANAGED DEVOPS ON-DEMAND \*\*\*:

Typical setup for an integrated development environment would include:

- Dev, Staging, and Production environments
- Version Control integration with pre-production pipeline centralized on github or gitlab
- Travis CI (Continuous Integration)
- Automation of code validation, smoke testing, and release management
- Pricing is based on the customer requirements
- There is a one time setup fee and then monthly fee for ongoing Managed Devops support

*\*\*\* Managed On-Demand package is bespoke and priced on an ad-hoc basis*